# FINDING FUNDING Wise & Witty Ways to Search

An Obermann Get It Done workshop with Mary Blackwood from the Division of Sponsored Programs April 27, 2023



#### The Idea... and the Roadblocks





Maybe not that much; a few thousand would be game-changing for your project





Follow the leader(s)







#### Time Is Money

Set a time every week & make it "your job." A big payoff can come from just 60 minutes per week. Search regularly: many grants are offered <u>only once per year</u>, so you do not want to miss out.

**Different resources find different opportunities**; you may have better results if you consult more than one resource. NO database finds everything.

Find relevant organizations and *investigate* websites to find <u>what else</u> they offer:

- Newsletters sign up <u>https://www.archives.gov/nhprc</u>
- Competitions past and upcoming
- Past guidelines, past awardees with list of winning projects Use last year's guidelines to start crafting your proposal
- Conferences, Webinars





#### The Big Fish

- National Endowment for the Humanities (NEH)
- National Endowment for the Arts (NEA)
- Fulbright part of the Department of State
- Institute of Museum and Library Services (IMLS)
- National Historical Publications and Records (NHPRC; National Archives)
- Mellon, Getty, Ford, Luce, Guggenheim, Rockefeller Foundations
- Lilly Endowment
- American Council of Learned Societies (ACLS)
- Doris Duke Foundation for Islamic Art
- Russell Sage Foundation (social sciences)





#### The Small Fry

- Less competition! More focused on your field, maybe?
- Have you heard of Silos and Smokestacks? <u>https://www.silosandsmokestacks.org/partner/funding-opportunities/</u>
- Family Foundations
  - Savin Foundation (San Francisco bank trust manager)
  - Nellie Ball Trust (MidWest One Bank trust manager)
- Local/state sponsors
  - Carver Trust
  - Humanities Iowa
  - Iowa Arts Council
- Your own institution
  - Arts & Humanities Initiative (UI Office of the Vice President for Research)
  - Small grants for the arts, humanities and social sciences (for grad students)
  - UICA Student Impact Grant https://www.foriowa.org/student-opportunities/grant-guidelines.php





#### The Ocean Is Large

- How many different sponsors does DSP work with annually?
  - ► FY2022 1,261 FY2021 932
- How many of those sponsors are NEW to DSP each year?
  - FY2022 308 FY2021 235

- Amy P. Goldman Fellowship in Pre-Raphaelite Studies (Delaware Art Museum)
- The Music Man Foundation <u>https://musicmanfoundation.org/our-grants/2023-advocacy-and-research-grants/</u>
- Modern Language Association
- Arthur Flagler Fultz Research Award (American Music Therapy Assn)
- Inatai Foundation (State of Washington and its borders)



#### Other Ways to Search for Funding

- UI Grant Bulletin <u>https://grantbulletin.research.uiowa.edu/</u>
- Google <u>https://www.google.com/</u>
- https://www.insidephilanthropy.com/humanities-grants
- Lists of grant programs in your field
- Blogs <u>https://www.philosophytalk.org/</u>
- Sponsor websites
  - READ THE MISSION STATEMENT The Russell Sage Foundation was established by Margaret Olivia Sage in 1907 for "the improvement of social and living conditions in the United States." <u>https://www.russellsage.org/</u>
- Some other institution's list: <u>https://funding.humanities.ufl.edu/</u>
- ChatGPT <u>https://openai.com/blog/chatgpt</u>



#### Information about Sponsors

Finding opportunities & information about sponsors

- GuideStar Basic search
- Search GuideStar Basic (free) <u>https://www.guidestar.org/search</u> Enter keyword [example: library ]. In left column select state = Iowa to generate a list.

<u>GuideStar Basic Search</u> and <u>Form 990 Finder</u> are FREE. <u>IRS Form 990s</u> are filed by charitable non-profits. The info is public and can help you find names of board members and grants awarded in previous years.

PIVOT Funding database (subscription service but available at no cost to UI community)



#### A Word About Words

#### Use broad terms

Example "molecular mechanisms behind inflammatory response" Search: Inflammation (or partial word inflamm); or what is causing the inflammation such as virus; or where is inflammation occurring: lungs?

What is the relevance to the broader subject area? Does the inflammation have relevance to infection, diabetes, heart disease, cancers?

Is there relevance to certain populations: infant? immuno-suppressed? Is the agent environmental: asbestos? smog? antibiotics in food chain? tobacco?



#### More Words About Words

Many sponsors are named for the area of study:

- ▶ NEH, NEA, IMLS, Doris Duke Foundation for Islamic Arts
- Funders describe their programs with general or broad terms, so search for those.
- AHA "pilot clinical studies . . . cardiovascular disease and stroke . . . clinical and translational science, and encouraging community" and population-based activities.
  - If you search for ACE gene or renin or angiotensin, you will miss many opportunities. Try hypertension as well as cardio.
- Doris Duke Clinical Scientist Development Award "junior physicianscientist faculty conducting clinical research in any disease area."



## Dive into Pivot

Free to UI community

Faculty with HawkID already have access Log in here: <u>https://pivot.proquest.com/funding\_main</u>

Research Development Office (RDO) offers monthly virtual online training sessions in using Pivot: https://research.uiowa.edu/event/115186/0

RDO will help faculty set up a profile <u>vpr-rdo@uiowa.edu</u>



#### **PIVOT Funding Database**

Use Pivot to find funding opportunities and set up & save search criteria to receive weekly <u>funding alerts</u>.

You can also find the Pivot login page for the UI by searching UI Homepage for "pivot" or for "funding databases."

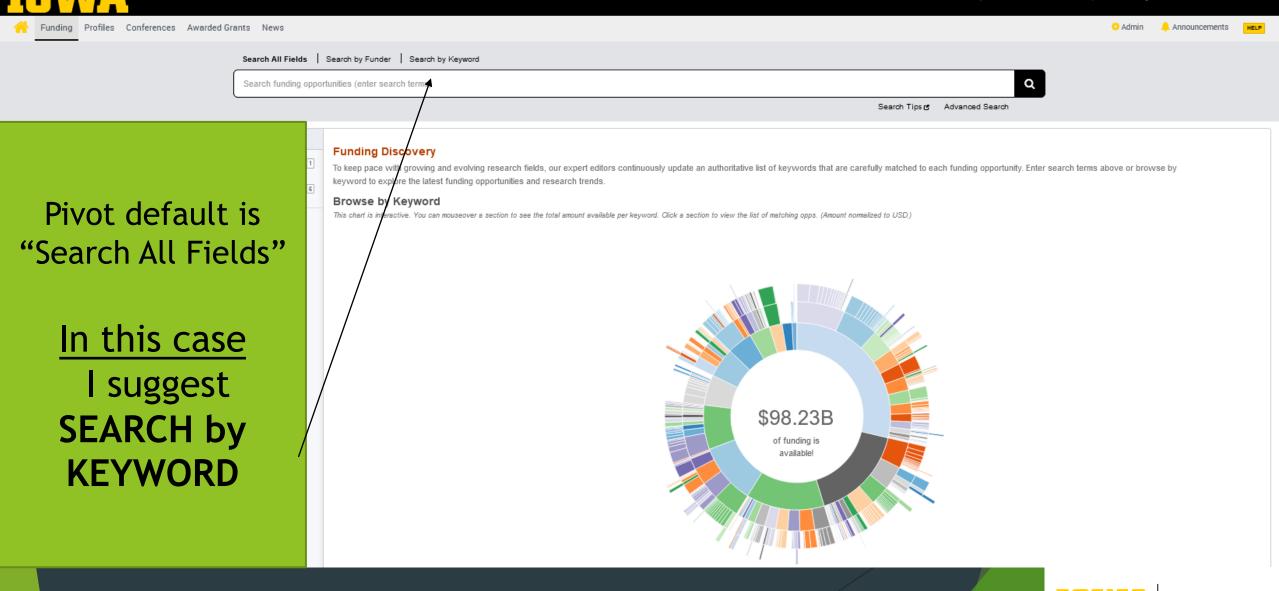
 Helpful instructions on DSP website: <u>Pivot User Guide</u> <u>https://dsp.research.uiowa.edu/pivot-user-guide</u> Or check the Funding Databases page: <u>https://dsp.research.uiowa.edu/funding-databases</u>



Research Development Office 🛛 Division of Sponsored Programs 👘 🤷 Oliva Smith 🔻

**Division of Sponsored** 

Programs



## SEARCH by KEYWORD takes advantage of the hierarchy created by the database editors

library

Natural and Physical Sciences, Mathematics and Technology > Computer Science > Library Sciences > Library Management Natural and Physical Sciences, Mathematics and Technology > Computer Science > Library Sciences > Library Technical Services Natural and Physical Sciences, Mathematics and Technology > Computer Science > Library Sciences > Library Reference Services Natural and Physical Sciences, Mathematics and Technology > Computer Science > Library Sciences > Library Acquisitions Natural and Physical Sciences, Mathematics and Technology > Computer Science > Library Automation Natural and Physical Sciences, Mathematics and Technology > Computer Science > Library Sciences Natural and Physical Sciences, Mathematics and Technology > Computer Science > Library Sciences Natural and Physical Sciences, Mathematics and Technology > Computer Science > Library Sciences Natural and Physical Sciences, Mathematics and Technology > Computer Science > Library Sciences Natural and Physical Sciences, Mathematics and Technology > Computer Science > Library Sciences Natural and Physical Sciences, Mathematics and Technology > Computer Science > Library Sciences Natural and Physical Sciences, Mathematics and Technology > Computer Science > Library Sciences > Library Natural and Physical Sciences, Mathematics and Technology > Computer Science > Library Sciences > Library Natural and Physical Sciences, Mathematics and Technology > Computer Science > Library Sciences > Library Natural and Physical Sciences, Mathematics and Technology > Computer Science > Library Sciences > Library Natural And Physical Sciences, Mathematics and Technology > Computer Science > Library Sciences > Library Natural And Physical Sciences, Mathematics And Technology > Computer Science > Library Sciences > Library Natural And Physical Sciences, Mathematics And Technology > Computer Science > Library Sciences > Library Natural And Physical Sciences, Mathematics And Technology > Computer Science > Library Sciences > Library Natural And Physical Sciences, Mathema





Division of Sponsored Program

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<b>Funding</b> Profiles Conferences Award	ded Grants News						
Search	h All Fields Search by Funder Search by Keyword						
Build	Build a query: enter or browse keyword terms						
	arch Q Click						
• Funding Discovery	Funding Discovery						
🏲 Tracked Opps	1 To keep pace with growing and evolving research fields, our expert editors continuously update an authoritative list of keywords that are carefully matched to each funding						
Curated Opps	<ul> <li>opportunity. Enter search terms above or browse by keyword to explore the latest funding opportunities and research trends.</li> <li>Browse by Keyword</li> </ul>						
Your Profile	This chart is interactive. You can mouseover a section to see the total amount available per keyword. Click a section to view the list of matching opps. (Amount normalized to USD.)						
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Funding Discovery Funding Search Results							
Search Funding Results		ed Search Save Search Refine Search	Search criteria				
Recently added Too many?		421 Results Sort by Relevance v	Deadline	Calendar View -			
Last 14 days Last 7 days Submission type Limited Submission	7 6 12	AALL Scholarship Program (Degree Candidate Scholarships)     American Association of Law Libraries (AALL)	01 May 2022 Application Anticipated	see record			
Deadline Certainty Anticipated Confirmed	242 168	Anne Harrison Award     Australian Library and Information Association (ALIA)	30 Mar 2022 Application Anticipated	\$5,000 AUD			
Funding types Prizes and Awards Research: Project Grants & Innovation	124 121	Ilene F. Rockman Instruction Publication of the Year Award Association of College and Research Libraries (ACRL) American Library Association (ALA)	04 Dec 2022 Nomination Anticipated	\$1,000 usp			
cholarships, Training or Bursaries       70         onferences, Events or Seminars       59         istitutional, Program or Curriculum Development       57         nore       57	59	Baker and Taylor/YALSA Collection Development Grant Young Adult Library Services Association (YALSA) American Library Association (ALA)	01 Dec 2022 Application Anticipated	\$1,000 usp			
more Funder types Professional Society or Association Private Foundation or Non-Profit Academic Institution US Federal Government Non-US National Government	238 89	STARS Publication Recognition Award Reference and User Services Association (RUSA) American Library Association (ALA)	11 Feb 2022 Nomination Confirmed	see record			
	33 25 19	AALL LexisNexis Call for Papers Awards American Association of Law Libraries (AALL)	01 Mar 2022 Submission/Entry Confirmed	\$650 USD			



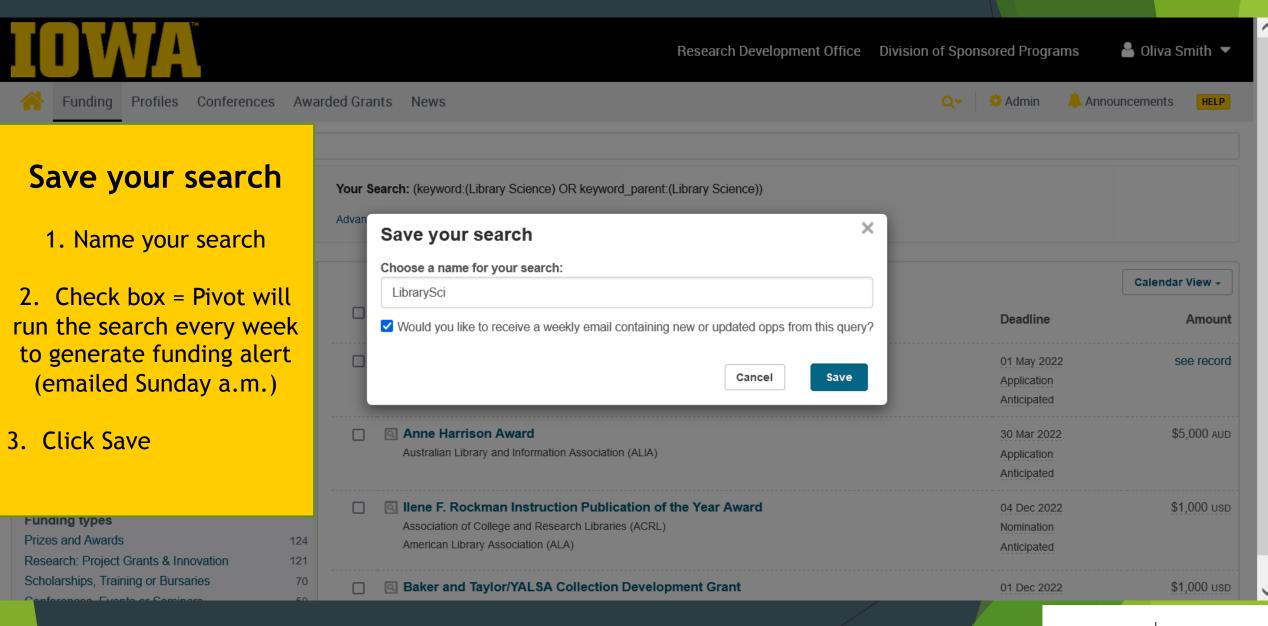
Applicant types

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Protessional Society or Association Private Foundation or Non-Profit	238 89	□ 421 Results Sort by Relevance ▼	Decelline	0
Academic Institution	33		Deadline	Amount
US Federal Government	25	AALL LexisNexis Call for Papers Awards	01 Mar 2022	\$650 USD
Non-US National Government	19	American Association of Law Libraries (AALL)	Submission/Entry	
	15		Confirmed	
Applicant types		Research Grants	01 May 2022	\$5,000 USD
Individuals: Early Career and Emerging in Field	275	American Association of Law Libraries (AALL)	Application	<i>vo,000 000</i>
Individuals: Mid-Career to Established in Field	258		Confirmed	
Individuals: Graduate Student or Pre-doc	165			
Non-profit	91	IASL Golden grants	01 May 2022	\$2,000 USD
Academic Institution	72	International Association of School Librarianship (IASL)	Application	
more			Anticipated	
Top keywords		AALL Annual Meeting/Workshop Grants	01 May 2022	see record
Library Science	265		Application	
Archival Preservation	66		Anticipated	
Archival Program	61			
Digital Libraries	60	Filter by categories in the left	01 Nov 2022	\$1,000 USD
Library Reference Stices	49		Other	
		column, such as US Dollars	Anticipated	
more		Or ts	01 Dec 2022	\$5,000 USD
Currenc		Keywords	Application	\$3,000 035
USD	257	inc y words	Anticipated	
NONE	62			
GBP	33		05 Nov 2022	\$5,000 USD
EUR	21	American Library Association (ALA)	Proposals	
AUD	18		Anticipated	
Language		Associate Fellowship Program	28 Jan 2022	\$59,010 USD
			IOWA	Division of Sponsored Programs

Funding Discovery       Funding Search Results         Click       "Save Search"         "Save Search"       to save the         search criteria.       to save the         demonstration       search criteria.         Americateu       Confirmed         Funding types       Prizes and Awards         Research: Project Grants & Innovation       Scholarships, Training or Bursaries         Institutional, Program or Curriculum Development       Conferences, Events or Seminars         more       Funder types         Professional Society or Association       Private Foundation or Non-Profit         Academic Institution       US Federal Government         State, Province or Local Government       State, Province or Local Government		Your Search: (keyword:(Library Science) OR keyword_parent:(Library Science)) filtered by: (currency:(USD)) Advanced Search Save Search Refine Search	Can also <b>"Refine Search"</b> to narrow results. The list is long in this example	
	4 4 4	<ul> <li>257 Resu Sort by Relevance</li> <li>Baker and Taylor/YALSA Collection Development Grant Young Adult Library Services Association (YALSA) American Library Association (ALA)</li> </ul>	but easy to browse titles and funding organization for relevancy.	
	7 155 99	Ilene F. Rockman Instruction Publication of the Year Award     Association of College and Research Libraries (ACRL)     American Library Association (ALA)	04 Dec 2022 \$1,000 usp Nomination Anticipated	
	92 59	AALL LexisNexis Call for Papers Awards     American Association of Law Libraries (AALL)	01 Mar 2022 \$650 usp Submission/Entry Confirmed	
	42 37 35	Research Grants     American Association of Law Libraries (AALL)	01 May 2022 \$5,000 USD Application Confirmed	
	172 47	IASL Golden grants     International Association of School Librarianship (IASL)	01 May 2022 \$2,000 USD Application Anticipated	
	19 17 2	Awards and Honors     Medical Library Association (MLA)	01 Nov 2022 \$1,000 USD Other Anticipated	



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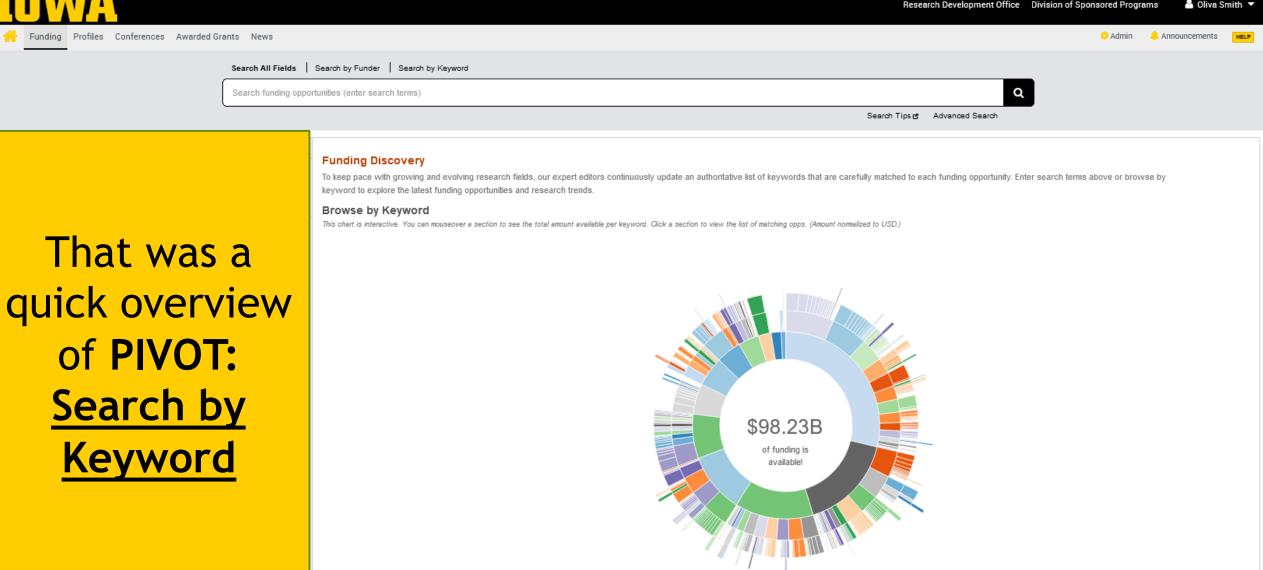
#### Funding Your Mission: Pivot Finds RFPs

Confirm whether MEMBERSHIP is required.

- ALA Riedner Grant for Life Enhancing Library Programs for People Living with Dementia (\$2500)
- Baker and Taylor/YALSA Collection Development Grant (\$1000) ALA and Young Adult Library Services Association YALSA (YALSA) See more at ALA Grants: https://www.ala.org/awardsgrants/awards/browse/grnt?showfilter=no
- Ken Haycock Leadership Development Grant (\$2000) <u>https://www.iasl-online.org/awards/haycock.html</u> International Association of School Librarianship (IASL)
- Doctoral Students to ALISE Grant (\$500) <u>https://www.alise.org/awards-grants</u> Association for Library and Information Science Education (ALISE)
- Gladys Krieble Delmas Foundation Research Library Program relevant to scholarship in the humanities and the performing arts (European and American history) (avg \$10,000) <u>https://www.delmas.org/?page\_id=6#research\_libraries</u>







https://pivot.proquest.com/funding\_main



#### Funding Your Mission: Lists of Grant Programs

- **Blogs** can discuss current issues and alert you to funding and other developments
  - Humanities for All blog <u>https://humanitiesforall.org/blog/the-humanities-for-all-blog</u>
  - ► Talking Humanities blog <u>https://talkinghumanities.blogs.sas.ac.uk/blog/</u>
  - Artwork Archive <u>https://www.artworkarchive.com/blog</u>
- Iowa Department of Cultural Affairs Humanities <u>https://iowaculture.gov/Humanities</u>
- Institute of Museum and Library Services <u>https://www.imls.gov/</u> A federal agency that advances access and services for America's libraries, museums, related organizations. See "Grants" in upper banner. Click "Contact" to sign up for their emails.



#### Who Else Can Help You?

Division of Sponsored Programs <u>https://dsp.research.uiowa.edu/</u>

- Mary Blackwood up to the end of 2023
- After that, reach out to <u>dsp@uiowa.edu</u> and ask who can help in your field
- Research Development Office (OVPR) <u>https://research.uiowa.edu/research-development-office</u>
- Program Officers at Sponsors Go ahead and call or email program officers; many are willing to talk with you before the deadline.



# What are your chances?

Why it's worth applying Practice at grant writing Track record of small awards

What are your roadblocks?





#### **QUESTIONS?**

#### Good luck with grant seeking!

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